



AEGEAN MARITIME, C.A.



COMPANY PROFILE

56 Years Serving the Maritime Industry

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WHO WE ARE:

AEGEAN MARITIME, C.A. is a family business company, founded in 1969 with 56 years of continuous service in the Maritime Industry, that owns a fleet of vessels to support the maritime services companies,

We are pleased to announce, that Aegean Maritime C.A. is fully certified and classified in CARDON IV as a major marine contractor until September 2027.

MISSION:

To be the premier provider of comprehensive offshore vessel services, empowering our clients' success by delivering unparalleled safety with exceptional reliability service

PRINCIPLES:

- ✓ Dedicated to navigating the future of offshore services
- ✓ Building long lasting partnerships with clients
- ✓ Continuous growth with our worldwide network of Maritime associates, to offer specialty vessel as need it bases
- ✓ Contributing positively to the industries and communities we serve



Some of our Clients...





AEGEAN MARITIME STRENGTH:

During the foundation back in 1969, we have developed a numerous alliances with very important Marine companies in order to create our network of prime allies.

Such an alliances give us the opportunity to offer DP-1/DP-2 PSV vessels, DP-1/DP-2 Anchor Handlers and Non DP/DP-1 FSIV vessels.

- ✓ The initial company Maracaibo Underwater Services, SRL founded in 1969 has undergone significant transformations to become AEGEAN MARITIME, C.A.
- ✓ Supported by Greek ship-owners community, due to our link to then servicing their fleet with our company and also attendance as honorary consul of Greece, first being Mr. Constantinos the consul and currently Mr. Evangelos Alexandros Chatzis (Constantinos son's)
- ✓ The Alliance with TIDEWATER MARINE SERVICES and others key players maritime companies, grants AEGEAN MARITIME, unparalleled access to a diverse fleet, including new-generation vessels like PSV, AHTS and FSIV
- ✓ This access is crucial for addressing the complex and various requirements of modern maritime projects, ensuring that AEGEAN MARITIME can perform accordingly with the most advanced and efficient vessels available.



OFFSHORE VESSELS AND MARKET DATA



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In the Offshore Support Vessel (OSV) market, day rates have been trending upward, particularly for larger and mid-sized vessels and specialty class DP vessels, driven by increased drilling, EPCI offshore activity and a tightening supply. For instance, Top Major OSV companies (Tidewater, Edison Chouest Offshore, Solstad Offshore, Bourbon, and Hornbeck Offshore Services, according to Riviera Maritime Media), reported a consolidated average day rate of US\$22,275 for Q3 2024, a 5% increase from the previous quarter. [Hellenic Shipping News](#).

Day rates and vessel utilization

2024 was marked by rising day rates and fleet utilization and a rosier outlook for offshore oil and gas. There was tight supply for both OSVs and offshore drilling equipment, with the latter reaching 526 active rigs and a marketed utilization of 87%. And over 12.000 platforms worldwide Source **Petrodata analysis**

Increased Drilling Activity, Increased IMR-EPCI Activity, Tightening Supply, New Long-term Contracts, Geographic Location: Day rates can vary based on regional demand, activity levels and country political risk levels.

Increased project spending

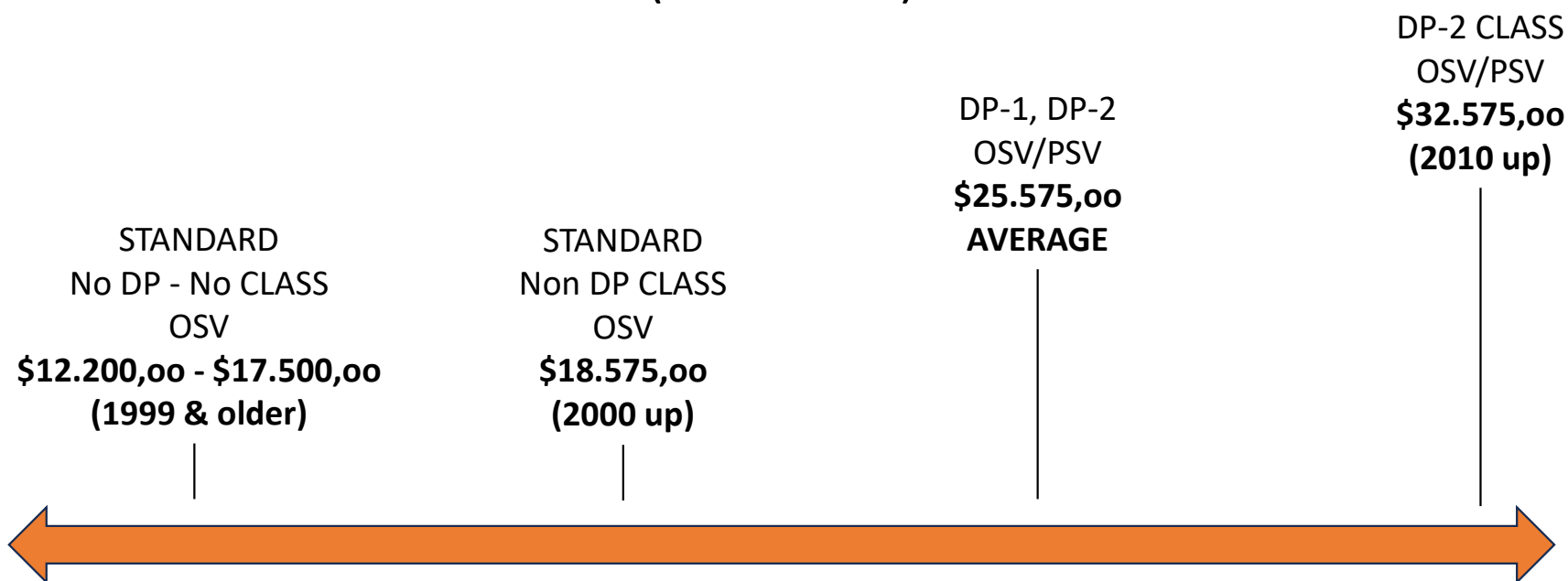
Global upstream engineering, procurement, and construction (EPC) spending was projected to reach US\$63Bn, up 43% year-on-year, according to Westwood. The energy analyst reported the top three spending regions for the year were Latin America, southeast Asia and the Middle East. Source **Petrodata analysis**



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MARKET CONSOLIDATED AVERAGE DAY RATE (Q1 – 2025)





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BUSINESS PROPOSAL

We are in the disposition to offer last generation vessel OSV's, that comply with international standards in order to meet the Offshore Marine requirements to attend client needs.

Our company is aiming to negotiate a long-term WIN-WIN agreement, based on AEGEAN MARITIME strong maritime networking mentioned previously, to supply OSV's that will suit our clients technical and operations needs.

With such a negotiation, our clients will assure a modern generation vessel with a competitive and steady daily rate in this volatile market.

Advantages

- Win-Win Long term commitment
- Increase reputational factor
- Getting the correct vessel
- Lower Personnel Risk Factor
- Modern generation Vessel
- Increase Safety for the Assets



HOW AEGEAN MARITIME DIFFERENTIATES ITSELF

- ✓ We have a network of world-class maritime and technological partner companies that allows us to access a wide spectrum of vessels and services.
- ✓ We benefit from financial leverage from transparent and reliable institutions in the capital market, ready to provide support for projects.
- ✓ We possess a strong business reputation and track record in the maritime sector dating back to 1969 (56 years).
- ✓ Our organization is committed to meeting global environmental challenges and adopting green technologies, which include water management, biodiversity, forests, land use, coastal and marine areas, and the transition towards sustainable mobility.
- ✓ We operate as an Enterprise Based on Reduced Risk Management (EBR).
- ✓ We have comprehensive manuals against money laundering and terrorist financing.
- ✓ We adhere to a strict anti-corruption and anti-bribery policy and manuals.
- ✓ We follow national and international occupational health and safety management guidelines (OSHA and IMPSASEL).



CHOOSING THE VESSEL:

One of the most important decisions is to choose the vessel that match the operation and technical needs, in order to guarantee efficient and safety of the personnel.

Taking in consideration the following the key aspects:

- Appropriate Vessel for the operations
- Year of Built
- Last Dry Dock
- Continuous Preventive/Corrective Maintenance by certified personnel
- Quality Assurance and Management system
- Continuous Maritime training
- Certified Maritime Personnel

In Lake Maracaibo two (2) accidents occurred back in 2024, involving two (2) PSV with an outcome of 10 fatalities. The reports concluded that the vessel's year of build, 1982 and 1985 (40+ years old), dry-dock overdue, poor maintenance and non-certified crew, no AIS, no VHF radio, no safety equipment were the in-chain being these factors among other the cause on those marine casualties.



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Our services...

- ✓ Transportation of personnel offshore with large OSV-PSV (50 mts-80 mts LOA)
- ✓ Anchor handling AHTV
- ✓ Drilling rigs relocations.
- ✓ Offshore Supply of consumables, diesel, water, cement, barite and general cargo for barges and vessels.
- ✓ Transport of personnel and equipment by small passenger crew boat.
- ✓ Underwater Services: UW/Video. Hull cleaning, under class UWILD extentions,
- ✓ Underwater Repairs: Docks, Piles, pipelines, structures, etc.
- ✓ Buoys design, installation, construction and repair.



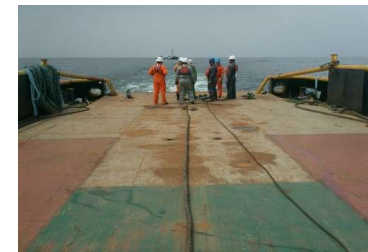
MARITIME JOBS PERFORMED



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DRILLING RIG'S ANCHOR HANDLING AND TUG FOR NEW LOCATION
CLIENT: PETROREGIONAL DEL LAGO (PERLA). SHELL & PDVSA JOINT COMPANY





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FTS "BULKWAYUU" MOORING SYSTEM BOUY RECOVERY AND REPAIR
CLIENT: COECLERICI SpA





TRANSPORTATION FOR DELIVERY OF CLAMSHELL
AND MAIN ROTATING DECK CRANE BEARING FOR COAL FTS “BULKWAYUU”
CLIENT: COECLERICI SpA





REPAIR OF PIPELINES ON THE SHORE OF MARACAIBO LAKE
CLIENT: LATINOAMERICANA DE LA CONSTRUCCION, S.A. (LATICON, S.A.)





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TRANSPORTATION OF VARIOUS EQUIPMENT
CLIENT: OBRAS MARITIMAS Y CIVILES, C.A. (OMYCCA)





TOWING, ASSISTANCE AND POSITIONING AT SHIPYARD OF OSV "TAYLOR TIDE"
CLIENT: TIDEWATER MARINE





ASSISTANCE, TOWING AND POSITIONING AT SHIPYARD'S PIER OF THE TANKER BARGE "EMACA 7"
CLIENT: OBRAS MARITIMAS Y CIVILES, C.A. (OMYCCA)





TOWING AND RELOCATION OF A BARGE CRANE
CLIENT: OBRAS MARITIMAS Y CIVILES, C.A. (OMYCCA)

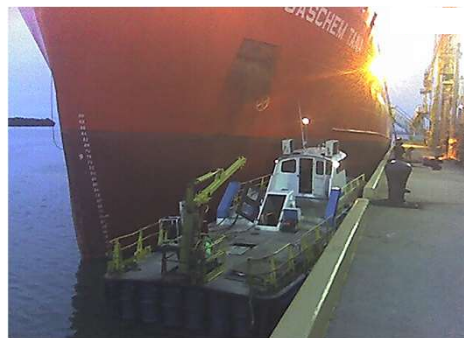




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DIVING OPERATIONS SUPPORTING FOR UWILD INSPECTION
CLIENT: PEQUIVEN / CHEMGAS TANA





OFFSHORE MOORING BOUY RECOVERY AND REPAIR
CLIENT: ZULIA TOWING & BARGE Co, C.A.





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SALVAGE OF BULKCARRIER AGROUND ON THE LAKE OF MARACAIBO
CLIENT: ZULIA TOWING & BARGE Co, C.A.





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TRANSPORTATION OF VARIOUS EQUIPMENT
CLIENT: ZULIA TOWING & BARGE Co, C.A.





SALVAGE OF TWO SPEEDBOAT AND ONE SAIL BOAT
CLIENT: LOS ANDES YATCH CLUB





SALVAGE OF A PARTIALLY SUNKEN AHTS “JEMIMA” AT MARACAIBO PORT
CLIENT: BOLIPUERTOS / PUERTO DE MARACAIBO





AEGEAN MARITIME, C.A.



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